THIS DOCUMENT IS IMPORTANT.

If you are in any doubt about its contents, or the action you should take, you should immediately consult your stockbroker, bank manager, solicitor, accountant or other independent professional adviser authorised pursuant to the Financial Services and Markets Act 2000.

If you have sold or transferred all your shares in Falkland Islands Holdings plc, you should pass this document and the accompanying documents to the purchaser or transferee or to the person through whom the sale or transfer was effected, for onward transmission to the purchaser or transferee.

# Falkland Islands Holdings plc (Incorporated in England and Wales with registered number 03416346)

# **Annual General Meeting**

Tuesday 21 August 2012

To Shareholders and, for information only, to the holders of options under the Company's share option schemes.



# Falkland Islands Holdings plc

(Incorporated in England and Wales with registered number 03416346)

**Directors:** David Hudd (Chairman) John Foster Mike Killingley Jeremy Brade Registered Office: Kenburgh Court 133-137 South Street Bishop's Stortford Hertfordshire CM23 3HX

11 July 2012

# Dear Shareholder

The 2012 Annual General Meeting is to be held at the offices of FTI Consulting, Holborn Gate, 26 Southampton Buildings, London WC2 1PB on Tuesday 21 August 2012 at 11.00am. The formal Notice convening the meeting is set out on pages 4 and 5 of this document. In addition to the ordinary business set out in items 1 to 6 of the Notice, you will find Resolutions numbered 7 to 10 which will be proposed in order to renew or replace authorities and powers given by shareholders at the last Annual General Meeting. This Circular provides you with an explanation of those items of business and explains the action you should take.

#### Resolution 7 – Authority to allot relevant securities

This resolution would give the Directors the general authority to allot shares and/or grant rights to subscribe for or to convert into shares in the Company up to a maximum nominal amount of £413,913 (representing a maximum number of 4,139,130 ordinary shares of 10p each) being approximately one third of the issued share capital at 11 July, following the subscription and open offer which have just been completed. This general authority is at approximately the same level as last year in percentage terms in order to continue to afford the Company the flexibility to raise further funds in order, for example, to finance future acquisitions without incurring the costs of convening an additional shareholder meeting. This authority would expire on 30 September 2013 or, if earlier, at the conclusion of the Annual General Meeting in 2013.

### Resolution 8 – Disapplication of statutory pre-emption rights

This special resolution seeks to give the Directors the power to allot a limited quantity of equity securities (such as ordinary shares in the Company) for cash without first offering them to existing shareholders. The authority is limited to the allotment (otherwise than pursuant to a rights or similar issue) of equity securities of a maximum nominal amount of £124,174 representing a maximum number of 1,241,740 ordinary shares of 10p each or approximately 10% of the Company's issued ordinary share capital at 11 July 2012. This power would afford the Company the flexibility to raise further funds in order, for example, to finance future acquisitions through a placing of new ordinary shares without incurring the costs of convening an additional shareholder meeting. This power would expire on 30 September 2013 or, if earlier, at the conclusion of the Annual General Meeting in 2013.

#### Resolution 9 – Purchase of own shares

This special resolution would give shareholders' authority for the Company to make market purchases of its own ordinary shares. The Directors have no present intention of exercising this authority but would wish to have the flexibility to do so in the future. Purchases of own shares would only be made through the London Stock Exchange. Any shares purchased would be cancelled and the number of shares in issue would thereby be reduced. Accordingly, the Directors will only exercise the authority to make purchases of shares granted by this resolution if they believe that to do so would result in an increase in earnings per share and is in the best interests of the shareholders generally. The maximum number of shares which may be purchased is 1,241,740 representing approximately 10% of the Company's issued ordinary share capital at 11 July 2012. The authority would, again, expire on 30 September 2013 or, if earlier, at the conclusion of the Annual General Meeting in 2013. The minimum price that could be paid for an ordinary share as derived from The Daily Official List for the five business days immediately preceding the day on which the share is contracted to be purchased in each case excluding expenses. The Directors expect that, if the authority were to be exercised, the consideration for such purchases would be defrayed by utilising the distributable reserves of the Company.

### **Resolution 10 – Political donations**

Neither the Company nor any of its subsidiaries have made any donations to political parties in the European Union ("EU") in 2012 and it is Company policy not to do so. However, the relevant legislation, which is the Companies Act 2006 ("the Act"), defines EU political organisations very widely and, as a result, in certain circumstances donations intended for charitable or similar purposes may be regarded as political in nature.

In order to comply with these obligations and to avoid any inadvertent infringement of the Act, the Directors consider it prudent to seek shareholder approval for a general level of donation. Resolution 10 seeks authority for the Company and its trading subsidiaries to make donations to EU political organisations or to incur EU political expenditure not exceeding £50,000 in total during the period from 21 August 2012, the date of the 2012 Annual General Meeting, and ending at the end of the next Annual General Meeting of the Company to be held in 2013, or, if earlier on 30 September 2013.

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# Action to be taken

Shareholders will find enclosed a Form of Proxy for use in connection with the Annual General Meeting. Whether or not you are able to attend the meeting, you are requested to complete the Form of Proxy and return it to Capita Registrars, FREEPOST RSBH-UXKS-LRBC, PXS, 34 Beckenham Road, Beckenham, Kent BR3 4TU as soon as possible and, in any event, so as to arrive no later than 11.00am on 19 August 2012. Shareholders who hold their shares electronically in CREST can appoint a proxy using the CREST electronic proxy appointment service as described in note 4 of the Notice of Annual General Meeting.

Alternatively, shareholders can register their proxy votes online, as indicated in note 5 to the Notice of Annual General Meeting.

The completion and return of a Form of Proxy, the appointment of a proxy through CREST or registering your proxy votes online, will not preclude you from attending and voting in person, if you wish to do so.

#### Recommendation

The Directors consider that the resolutions numbered 7 to 10 inclusive set out in the Notice of Annual General Meeting on pages 4 and 5 of this document are in the best interests of the Company and of shareholders as a whole and the Directors recommend that you vote in favour of them, as each of the Directors intends to do in respect of his own beneficial holding of shares in the Company.

Yours faithfully

David Hudd Chairman

# Falkland Islands Holdings plc Notice of Annual General Meeting

Notice is hereby given that the 2012 Annual General Meeting of Falkland Islands Holdings plc will be held at the offices of FTI Consulting, Holborn Gate, 26 Southampton Buildings, London WC2 1PB on Tuesday 21 August 2012 at 11.00am.

To consider and, if thought fit, pass the following resolutions which will be proposed as ordinary resolutions or special resolutions as indicated below:

1. As an ordinary resolution:

To receive the audited financial statements for the year ended 31 March 2012 together with the Directors' and Auditor's reports thereon.

**2.** As an ordinary resolution: To declare a final dividend of 7.0p per share.

**3.** As an ordinary resolution: To re-appoint John Foster, retiring by rotation, as a Director.

**4.** As an ordinary resolution: To re-appoint Jeremy Brade, retiring by rotation, as a Director.

**5.** As an ordinary resolution: To re-appoint KPMG Audit Plc as Auditor.

6. As an ordinary resolution:

To authorise the Directors to determine the remuneration of the Auditor.

### 7. As an ordinary resolution:

That the Directors be and they are hereby generally and unconditionally authorised for the purposes of section 551 of the Companies Act 2006 ("the Act") to exercise all powers of the Company to allot shares or grant rights to subscribe for or to convert any security into shares in the Company up to a maximum aggregate nominal amount of £413,913. This authority shall expire on the earlier of 30 September 2013 and the conclusion of the Annual General Meeting of the Company to be held in 2013, save that the Company may, before such expiry, make any offer or agreement which would or might require shares to be allotted after such expiry and the Directors may allot shares in pursuance of such an offer or agreement as if the authority conferred hereby had not expired.

# 8. As a special resolution:

That the Directors be and they are hereby empowered pursuant to Section 571 of the Companies Act 2006 ("the Act") to allot equity securities (within the meaning of Section 560 of the Act) pursuant to the general authority conferred by resolution 7 in the Notice of Annual General Meeting accompanying the circular to the shareholders of the Company dated 11 July 2012, as if Section 561 of the Act did not apply to any such allotment, provided that this power shall be limited:

- (a) to the allotment of equity securities in connection with a rights issue or other issue in favour of holders of ordinary shares where the equity securities respectively attributable to the interests of all holders of ordinary shares are proportionate (as nearly as practicable) to the respective numbers of ordinary shares held or deemed to be held by them, subject only to such exclusions or other arrangements as the Directors may deem necessary or expedient to deal with fractional entitlements, legal or practical problems arising in any overseas territory, or by virtue of shares being represented by depositary receipts, the requirements of any regulatory body or stock exchange, or any other matter; and
- (b) to the allotment (otherwise than pursuant to sub-paragraph (a) above) of equity securities for cash up to an aggregate nominal value of £124,174; and this power shall, unless renewed, varied or revoked, expire on the earlier of 30 September 2013 or the conclusion of the Annual General Meeting of the Company to be held in 2013, save that the Company may, before such expiry, make any offer or agreement which would or might require equity securities to be allotted after such expiry and the Directors may allot equity securities in pursuance of such an offer or agreement as if the power hereby conferred had not expired.

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#### 9. As a special resolution:

That, in accordance with Chapter 4 of Part 18 of the Companies Act 2006 ("the Act") or otherwise as permitted by law and by the Company's Articles of Association, the Company be generally and unconditionally authorised to make market purchases (as defined in Section 693(4) of the Act) of its own ordinary shares on such terms, and in such manner as the Directors may, from time to time, determine, provided that:

- a) the maximum number of ordinary shares hereby authorised to be purchased is 1,241,740;
- b) the minimum price which may be paid for an ordinary share is 10p (excluding expenses);
- c) the maximum price (excluding expenses) which may be paid for an ordinary share is an amount equal to 105 per cent of the average of the middle market quotations for an ordinary share as derived from The Daily Official List for the five business days immediately preceding the day on which the share is contracted to be purchased; and
- d) the authority hereby conferred shall expire on the earlier of 30 September 2013 or the conclusion of the Annual General Meeting of the Company to be held in 2013, but a contract of purchase may be made before such expiry which will or may be executed wholly or partly thereafter and a purchase of shares may be made in pursuance of any such contract.

## 10. As an ordinary resolution:

That the Company and all companies that are its subsidiaries at any time during the period for which this resolution is effective are authorised, in aggregate, to make donations to EU political organisations and to incur EU political expenditure (such terms having meanings set out in sections 363 to 365 of the Companies Act 2006) not exceeding £50,000 in total during the period beginning 21 August 2012, the date of the Company's 2012 Annual General Meeting, and expiring at the end of the Annual General Meeting to be held in 2013, or, if earlier, on 30 September 2013.

By order of the Board

Carol Bishop Secretary

11 July 2012

Registered office: Kenburgh Court 133-137 South Street Bishop's Stortford Hertfordshire CM23 3HX Important notes for Shareholders

- 1. A Form of Proxy is enclosed. You may appoint one or more persons of your choice to act as your proxy. A proxy may attend the meeting and, on a poll, vote in respect of the shares you hold. A proxy need not be a shareholder of the Company. You may use the enclosed Form of Proxy to nominate your proxy. To be valid, Forms of Proxy must reach the Company's Registrar, Capita Registrars, PXS, The Registry, 34 Beckenham Road, Beckenham, Kent BR3 4TU, no later than 11.00am on 19 August 2012. Completing and returning a Form of Proxy to the Registrar will not preclude you from attending and voting at the meeting in person.
- 2. Pursuant to Regulation 41 of the Uncertificated Securities Regulations 2001, the Company specifies that only those shareholders registered in the Company's register of members at 6.00pm on 19 August 2012 (or if the meeting is adjourned, in the Company's register of members at 6.00pm on the day two days before the day fixed for the adjourned meeting) shall be entitled to attend or vote at this Annual General Meeting in respect of the number of shares registered in their names at that time. Changes to entries on the register after 6.00pm on 19 August 2012 will be disregarded in determining the rights of any person to attend or vote at the meeting.
- 3. Copies of the service contracts of the Directors will be available for inspection at the registered office of the Company during normal business hours on each business day from the date of this document until the date of the Annual General Meeting and will be available for inspection at the place of the Annual General Meeting from 15 minutes prior to its commencement until its conclusion.
- 4. CREST members who wish to appoint a proxy or proxies by utilising the CREST electronic proxy appointment service may do so for the annual general meeting to be held on 21 August 2012 and any adjournment(s) thereof by utilising the procedures described in the CREST Manual. CREST Personal Members or other CREST sponsored members, and those CREST members who have appointed a voting service provider(s), should refer to their CREST sponsor or voting service provider(s), who will be able to take the appropriate action on their behalf.

In order for a proxy appointment made by means of CREST to be valid, the appropriate CREST message (a "CREST Proxy Instruction") must be properly authenticated in accordance with CRESTCo's specifications and must contain the information required for such instructions, as described in the CREST Manual. The message must be transmitted so as to be received by the issuer's agent (ID: RA10) by the latest time(s) for receipt of proxy appointments specified in the notice of meeting. For this purpose, the time of receipt will be taken to be the time (as determined by the timestamp applied to the message by the CREST Applications Host) from which the issuer's agent is able to retrieve the message by enquiry to CREST in the manner prescribed by CREST.

CREST members and, where applicable, their CREST sponsors or voting service providers should note that CRESTCo does not make available special procedures in CREST for any particular messages. Normal system timings and limitations will therefore apply in relation to the input of CREST Proxy Instructions. It is the responsibility of the CREST member concerned to take (or, if the CREST member is a CREST personal member or sponsored member or has appointed a voting service provider(s), to procure that his CREST sponsor or voting service provider(s) take(s)) such action as shall be necessary to ensure that a message is transmitted by means of the CREST system by any particular time. In this connection, CREST members and, where applicable, their CREST sponsors or voting service providers are referred, in particular, to those sections of the CREST Manual concerning practical limitations of the CREST system and timings.

The Company may treat as invalid a CREST Proxy Instruction in the circumstances set out in Regulation 35(5)(a) of the Uncertificated Securities Regulations 2001.

5. To register your vote online, please log on to www.capitashareportal.com and follow the on-screen instructions.

